



## BUSINESS REFERENCES

- Rose Silva-Smith – **YES Housing, Inc.** –  
505.923.9603
- Dale Dekker – **Dekker/Perich/Sabatini** –  
505.761.9700
- Doug Chaplin – **City of Albuquerque** –  
505-768-2860
- Ed Romero – **Santa Fe Civic Housing  
Authority** – 505.988.2859
- Alan Axelrod – **Sunset 1600 Associates** –  
206.300.3534
- Felipe Rael – **Greater Albuquerque Housing  
Partnership** – 505.244.1614
- Patrick Ortiz – **New Mexico Mortgage Finance  
Authority** – 505.843.6880

## REAL ESTATE LICENSES

- Jack MacGillivray, CPM, QB New Mexico #7850
- Johnny Hamilton, AB New Mexico #20029
- Theresa Kester, AB New Mexico #46191
- Vanessa Pino, AB New Mexico #46193
- Michelle Navarro-Hamilton, AB New Mexico #20030
- JoAn Hohmann, AB New Mexico #19041
- Don Peden, Broker, Texas #233453



## ABOUT MONARCH

Chartered in 1982, Monarch Properties is a privately held Texas corporation with headquarters in Albuquerque, NM. Monarch excels at 3rd party, full-service management of multi-family communities with presence in Texas, New Mexico and Oklahoma.

Total units under management have consistently averaged more than 8,400 with 280+ team members employed.

Renovation services are designed to meet your needs and include construction oversight, bidding, ADA compliance, resident relocation, inspections and budget control. Monarch has provided full renovation on seven communities and managed over thirty million dollars in renovation projects. We've also provided lease-up services for over 40 properties, meeting or exceeding Owner's and investor's goals.

Long-term, expert results delivered to diverse Owners has made Monarch a proven leader in the challenging apartment rental industry.

## CONTACT



**Jack MacGillivray, CPM**  
Vice President  
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**Monarch  
Properties, Inc.**



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## INDUSTRY RECOGNITION

- NMMFA 2016 Supportive Housing Partner of the Year
- Outstanding NMMFA Special Needs Project-DS Shalom House
- Best Overall Renovation Tribute Award-Las Palomas
- Lifetime Achievement Award-Jack MacGillivray, CPM, VP Monarch Properties
- Outstanding Management Practices
- Best Apartment Landscaping-Clovis Apartments
- HUD Award of Excellence—Sandia Vista Apartments
- HUD Secretary’s Commendation for High Performing Multi-Family Properties (6)
- HUD Certificate of Achievement for Neighborhood Network Programs (4)
- Outstanding Senior Assisted Housing Built after 1985 Tribute Award-Loma Parda
- Best Senior Community Tribute Aware & Best Landscaping Tribute Award-Vista Grande Retirement Center

## ACCREDITATIONS

- Certified Property Managers (CPM)
- Accredited Resident Managers (ARM)
- Qualified Tax Credit Managers (QTCM)
- Housing Credit Certified Professionals (HCCP)
- National Apartment Leasing Professionals (NALP)
- Certified Occupancy Specialists (COS)
- National Assisted Housing Professionals (NAHP)
- Specialists in Housing Credit Management (SHCM)
- National Compliance Professionals (NCP)
- Certified Professionals of Occupancy (CPO)

## PORTFOLIO

Monarch’s portfolio is extensive and varied. Ownership includes conventional, privately held communities, government agencies and partnerships. Most Owners come to Monarch having been dissatisfied with their managing agent and being strongly recommended to us from industry agencies or other Owners.

Type	Properties	Units
Conventional	64	1532
LIHTC (Tax credit/HOME)	46	3810
HUD (Sec 8, 811, 202)	43	4297
Rural Development	15	744
City Affordable Housing	7	374
Homeowners Association	2	199
<b>Total</b>	<b>96</b>	<b>7918</b>

## PROFESSIONAL ORGANIZATIONS

- National Affordable Housing Management Association (NAHMA)
- Institute of Real Estate Management (IREM)
- National Apartment Association (NAA)
- Texas Apartment Association (TAA)
- Apartment Association of New Mexico (AANM)
- Assisted Housing Management Association
- North Texas Assisted Housing Management Association
- East Texas Association of HUD Managing Agents
- Apartment Association of Greater Dallas
- Apartment Association of Greater Houston
- National Association of Home Builders
- Southwest Affordable Housing Group



## PROFESSIONAL DEVELOPMENT

Monarch ensures team members receive current and in-depth training for success. Regional Supervisors and all site staff attend Fair Housing training once each year. Webinars, in-person classes and one-on-one education occur throughout the year and are program specific. Training Partners include:

- NAHMA
- Ross Business Development, Inc.
- Apartment Association of New Mexico
- Professional Compliance Solutions
- Elizabeth Moreland Consulting, Inc.
- Zeffert & Associates, Inc.

## ACCOUNTING AND REPORTING

Monarch maintains a full service, centralized accounting system and staff for all managed communities. A dozen plus accountants and accounts payable staff work out of our Corporate Offices and are overseen by the Controller, Mr. Jerry Burkholder, CPA.

Monarch utilizes RealPage/OneSite for its accounting, reporting and compliance needs. Financial Statements and Property Reports are prepared monthly and budgets prepared annually. Monarch has an established approval process for expenditures prior to payment. Payroll is maintained centrally at our Corporate Offices.